



Pricing
PACKAGES



Venue Pricing By Day & Season

Day	Peak Season (Apr, May, Jun, Sept, Oct, Nov)	Standard Season (Mar, Jul, Aug)	Off-Season (Dec-Feb)
Mon–Wed	\$5,990	\$4,990	\$2,990
Thursday	\$6,990	\$5,990	\$3,990
Friday	\$8,990	\$7,990	\$4,990
Saturday	\$9,990	\$8,990	\$5,990
Sunday	\$7,990	\$6,990	\$3,990

Venue Fee Includes: exclusive access to Hawk Ranch Estates and designated event spaces across our private 40-acre ranch property, ceremony and reception areas, 5-6 hours of event time depending on package, pre-event access for setup, Bridal Suite starting at 10:00 AM, Groom's Camper starting at 10:00 AM, golf cart shuttle service for guests throughout the event, market lighting and dance floor setup, tables and white folding chairs for ceremony and reception, beverage station setup for water, tea, and lemonade, scheduled rehearsal time the day prior, setup and breakdown crew for venue-provided items, and venue coordination with layout and vendor coordination support. Upgrades to farm tables and chiavari chairs are based on selected collection. Hawk Ranch preferred 60-day/day-of coordinator available for \$950.



100 Guest Sample Pricing

Peak Friday

Classic

Package Rate: \$89 per person
Venue Fee: \$8,990
Package Total: \$8,900
Subtotal: \$17,890
+ 18% Service Charge: \$3,220
+ 8.75% Tax: \$1,847

Estimated Total: \$22,957

Signature

Package Rate: \$129 per person
Venue Fee: \$8,990
Package Total: \$12,900
Subtotal: \$21,890
+ 18% Service Charge: \$3,940
+ 8.75% Tax: \$2,260

Estimated Total: \$28,090

Estate

Package Rate: \$145 per person
Venue Fee: \$8,990
Package Total: \$14,500
Subtotal: \$23,490
+ 18% Service Charge: \$4,228
+ 8.75% Tax: \$2,425

Estimated Total: \$30,144



Estimated totals shown with 18% service charge added before 8.75% tax.



Package Collections



Beer & wine only or a mocktail bar may also be selected in place of standard bar service when available.

Classic \$89 / guest

Simple all-inclusive foundation

- Cash bar available with \$950 setup fee or hosted bar with \$2,500 minimum spend
- Upgrade to Well Bar for +\$38 per guest or Premium Bar for +\$42 per guest
- 2 stationary appetizers
- Classic pasta dinner
- DJ / MC included
- White chairs, 60 inch rounds, standard linens
- Centerpieces available as an add-on
- Photo booth available as an add-on
- 5 hours venue time

Most flexible entry collection

MOST POPULAR

Signature \$129 / guest

Balanced look and guest experience

- Well bar included
- Upgrade to Premium Bar for +\$4 per guest
- 2 tray-passed appetizers
- Signature dinner
- Welcome greeting toast or champagne toast
- DJ / MC included
- Chiavari chairs, 60 inch rounds, standard linens
- Hawk Ranch candles and wood slabs
- 3-hour photo booth
- 5 hours venue time

Strong middle-ground option

Estate \$145 / guest

Full premium experience

- Premium bar included
- 2 tray-passed appetizers
- Estate dinner
- Welcome greeting toast or champagne toast
- 2-tier cake and dessert bar
- DJ / MC included
- Chiavari chairs, 10 farm tables, 60 inch rounds, upgraded linens
- Basic floral centerpieces
- 4-hour photo booth
- Accent chandeliers and officiant
- 6 hours venue time

Softened premium tier test



Collection Comparison

Included Features	Classic	Signature	Estate
Bar	Cash bar: \$950 setup fee Hosted bar: \$2,500 minimum Well +\$38 pp / Premium +\$42 pp	Well bar included Premium +\$4 pp	Premium bar included
Appetizers	2 stationary appetizers	2 tray-passed appetizers	2 tray-passed appetizers
Dinner	Classic Pasta Dinner	Signature Dinner	Estate Dinner
Toast	Available as an Add-On	Welcome greeting Toast/ Champagne Toast	Welcome greeting Toast/ Champagne Toast
Cake / Dessert	Optional Enhancement	Optional Enhancement	2-tier Cake + Dessert Bar
DJ / MC	Included	Included	Included
Tables / Chairs / Linens	White chairs 60 inch rounds Standard linens	Chiavari chairs 60 inch rounds Standard linens	Chiavari chairs 10 farm tables 60 inch rounds Upgraded linens
Centerpieces	Available as an add-on	Hawk Ranch candles and wood slabs	Basic Floral Centerpieces
Photo Booth	Optional add-on	3 hours	4 hours
Accent Lighting	Available as an add-on	Available as an add-on	Chandeliers
Officiant	Available upon request	Available upon request	Included
Venue Time	5 hours	5 hours	6 hours
Suggested Price	\$89 / guest	\$129 / guest	\$145 / guest

Bar Options Guide:

Classic includes the most flexibility: couples may choose a cash bar with a \$950 setup fee or a hosted bar with a \$2,500 minimum spend. Classic may also be upgraded to Well Bar for +\$38 per guest or Premium Bar for +\$42 per guest. Signature includes Well Bar, with Premium available for +\$4 per guest. Estate includes Premium Bar. Beer & wine only or mocktail bar available upon request.



Final pricing varies based on selected date, season, guest count, selected bar structure, service charge, and tax.

